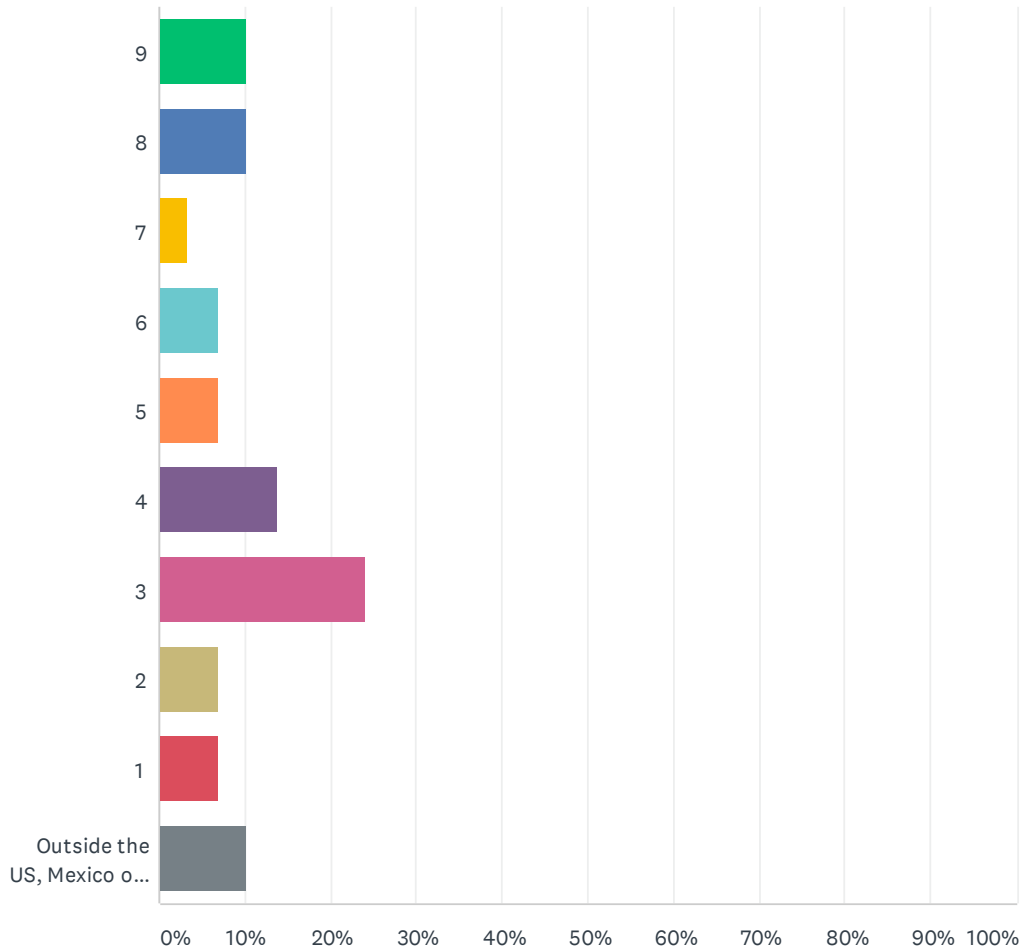


Q1 Using the map above, in which region are you headquartered?

Answered: 29 Skipped: 0



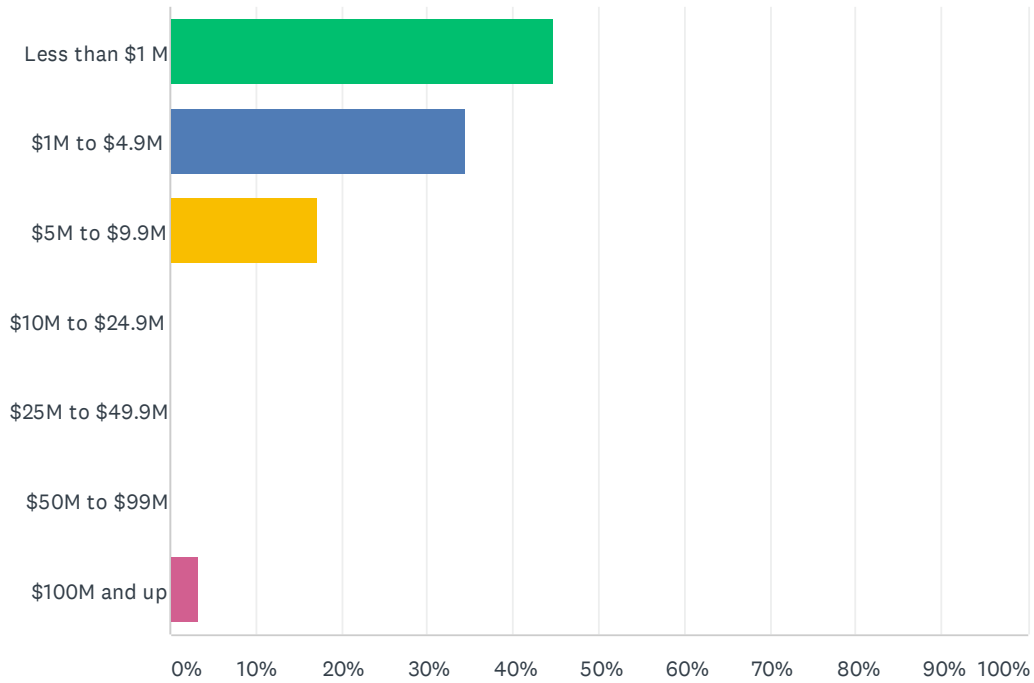
ANSWER CHOICES	RESPONSES	
9	10.34%	3
8	10.34%	3
7	3.45%	1
6	6.90%	2
5	6.90%	2
4	13.79%	4
3	24.14%	7
2	6.90%	2
1	6.90%	2
Outside the US, Mexico or Canada, please enter country name.	10.34%	3
TOTAL		29

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#	OUTSIDE THE US, MEXICO OR CANADA, PLEASE ENTER COUNTRY NAME.	DATE
1	Australia	5/29/2020 11:25 PM
2	Mexico	5/28/2020 11:32 AM
3	UK	5/28/2020 8:47 AM

Q2 What is your annual revenue?

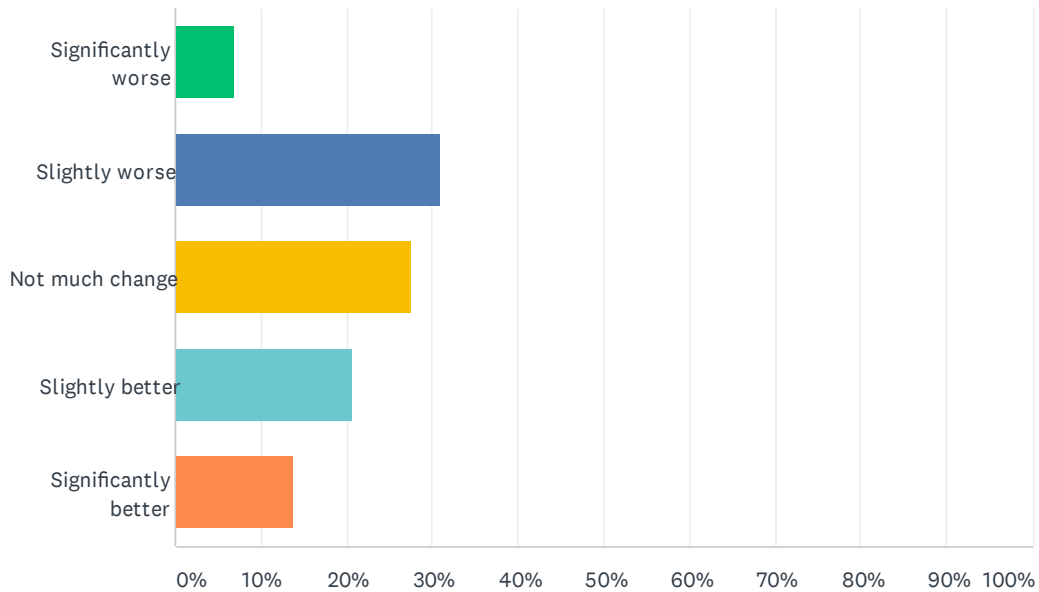
Answered: 29 Skipped: 0



ANSWER CHOICES	RESPONSES	
Less than \$1 M	44.83%	13
\$1M to \$4.9M	34.48%	10
\$5M to \$9.9M	17.24%	5
\$10M to \$24.9M	0.00%	0
\$25M to \$49.9M	0.00%	0
\$50M to \$99M	0.00%	0
\$100M and up	3.45%	1
TOTAL		29

Q3 As compared to April, has your business improved, gotten worse or stayed about the same in May? Please select the option below that best describes your experience this month.

Answered: 29 Skipped: 0



ANSWER CHOICES	RESPONSES	
Significantly worse	6.90%	2
Slightly worse	31.03%	9
Not much change	27.59%	8
Slightly better	20.69%	6
Significantly better	13.79%	4
TOTAL		29

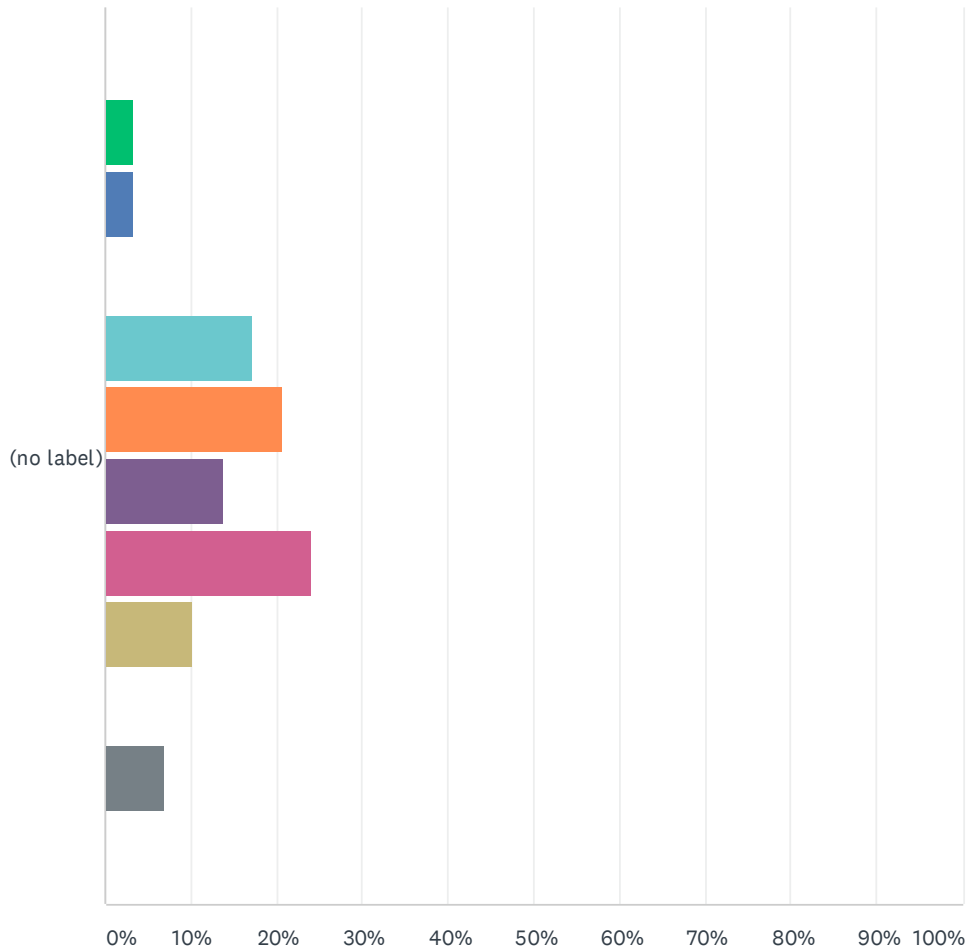
Q4 Please share any comments that would help us understand your answer to the preceding question about your May results:

Answered: 15 Skipped: 14

#	RESPONSES	DATE
1	Major oil's are laying people off and asking them to take leave, which has slowed, delayed or stopped projects. Regular maintenance has also been cut back to critical only.	5/29/2020 11:25 PM
2	Things have been on hold in most cases. The good thing (if there is any good to this) most orders have been put on hold without being canceled.	5/29/2020 8:49 AM
3	Our clients, Fuel terminals are doing maintenance during this low volume of fuels sold quarter.	5/29/2020 8:43 AM
4	taking my business in a new direction	5/28/2020 1:46 PM
5	sales dropped 45% and now trending around 15% off	5/28/2020 11:35 AM
6	We promote and sell systems, components and devices for the safe storage, conveyance, measuring, dispensing and monitoring of hydrocarbon and other liquids.	5/28/2020 9:58 AM
7	It appears clients have made positive decisions regarding CAPEX for 2021	5/28/2020 9:49 AM
8	I believe we are almost back to normal.	5/28/2020 9:27 AM
9	Overall activity in May decreased from April but we are starting to see things slowly pick back up as our state opens back up	5/28/2020 9:27 AM
10	Revenue down another 3%.	5/28/2020 9:24 AM
11	Am Fueling Site Consultant--projects held up are now going forward, even if slowly.	5/28/2020 9:08 AM
12	Lack of Permits are slowing construction.	5/28/2020 8:59 AM
13	Down slightly. Things are slower, but we've been able to maintain employment levels the same.	5/28/2020 8:50 AM
14	Many new contracts being awarded, some are long term supporting long term growth.	5/28/2020 8:47 AM
15	Our customers seem hesitant to make new purchases.	5/28/2020 8:38 AM

Q5 How do you feel about your business's prospects over the next 12 months? Please answer on a scale of 1 to 10, with "1" meaning "probably will be the worst year ever" and "10" meaning "probably will be the best year ever."

Answered: 29 Skipped: 0

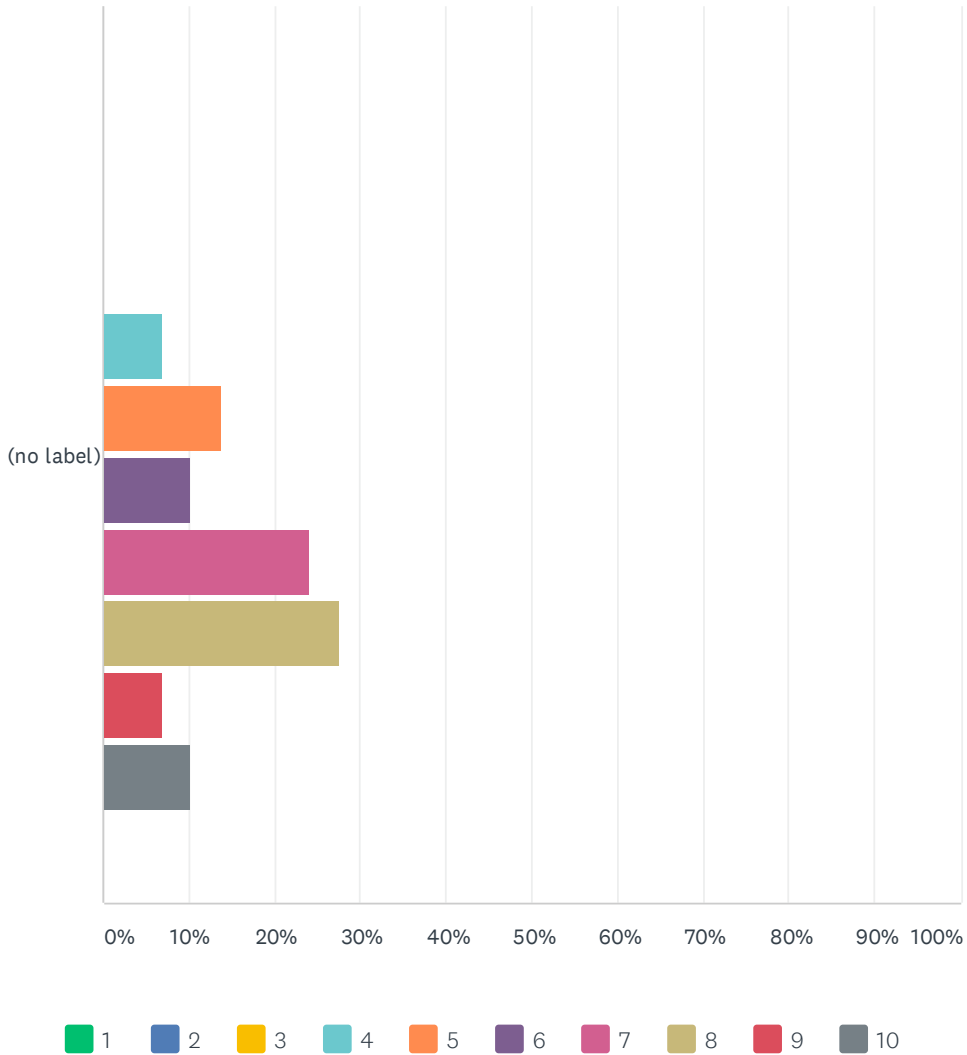


1 2 3 4 5 6 7 8 9 10

	1	2	3	4	5	6	7	8	9	10	TOTAL	WEIGHTED AVERAGE
(no label)	3.45% 1	3.45% 1	0.00% 0	17.24% 5	20.69% 6	13.79% 4	24.14% 7	10.34% 3	0.00% 0	6.90% 2	29	5.86

Q6 How is your staff's morale? Please answer on a scale of 1 to 10, with "1" meaning "extremely frightened and demoralized" and "10" meaning "extremely optimistic and engaged."

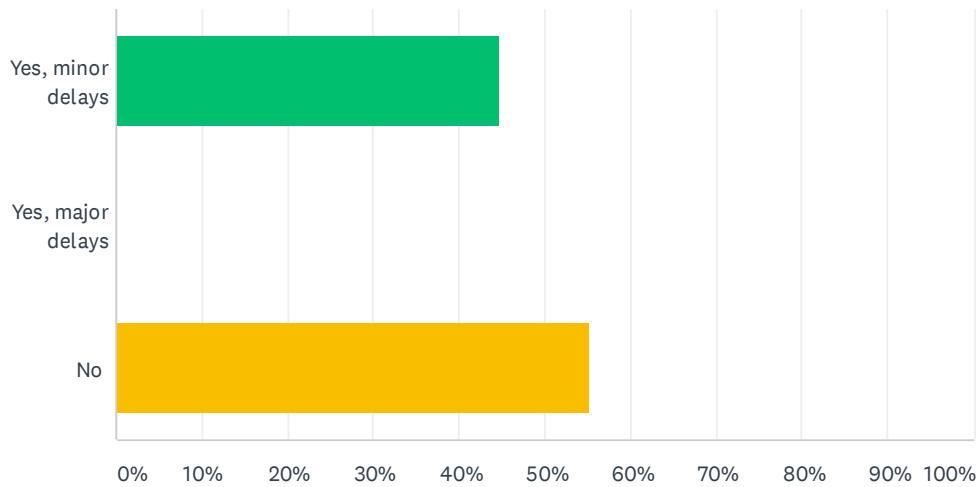
Answered: 29 Skipped: 0



	1	2	3	4	5	6	7	8	9	10	TOTAL	WEIGHTED AVERAGE
(no label)	0.00%	0.00%	0.00%	6.90%	13.79%	10.34%	24.14%	27.59%	6.90%	10.34%	29	7.14
	0	0	0	2	4	3	7	8	2	3		

Q7 Has the COVID-19 pandemic caused any delays in your ability to fulfill customer orders?

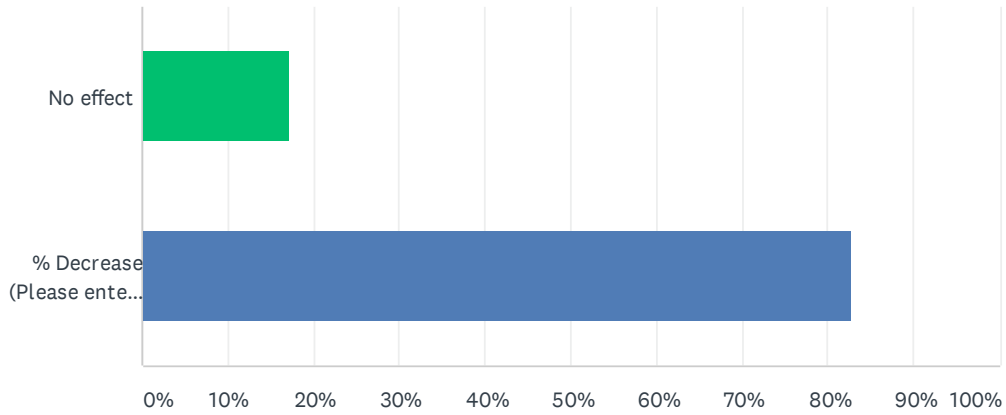
Answered: 29 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes, minor delays	44.83%	13
Yes, major delays	0.00%	0
No	55.17%	16
TOTAL		29

Q8 What effect has the COVID-19 pandemic had so far on your revenue?

Answered: 29 Skipped: 0



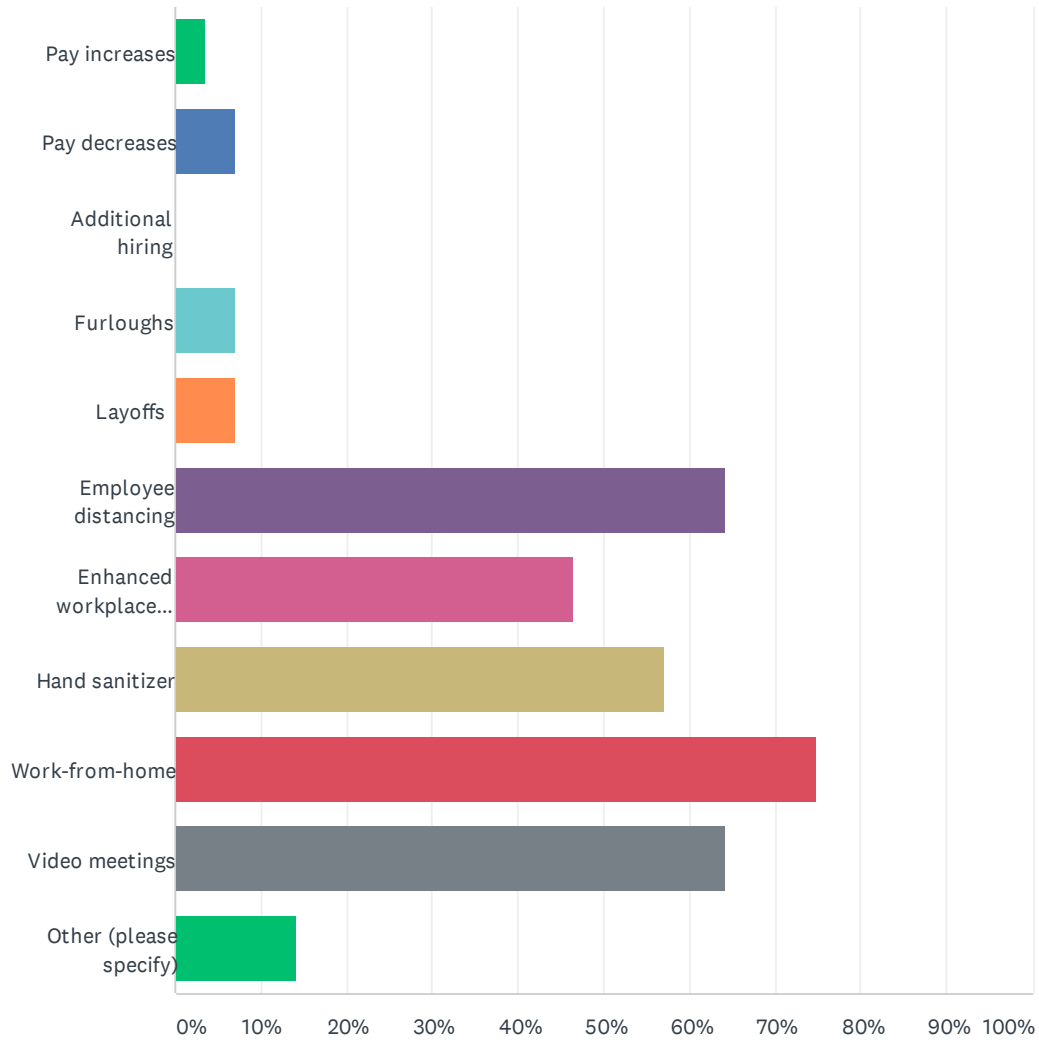
ANSWER CHOICES	RESPONSES	
No effect	17.24%	5
% Decrease (Please enter number between 1 and 100. No percentage sign required.)	82.76%	24
TOTAL		29

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#	% DECREASE (PLEASE ENTER NUMBER BETWEEN 1 AND 100. NO PERCENTAGE SIGN REQUIRED.)	DATE
1	25	5/29/2020 11:25 PM
2	10	5/29/2020 10:15 AM
3	50	5/29/2020 9:46 AM
4	30	5/29/2020 8:49 AM
5	75	5/28/2020 8:53 PM
6	30	5/28/2020 4:03 PM
7	15	5/28/2020 2:34 PM
8	80	5/28/2020 1:46 PM
9	45	5/28/2020 11:35 AM
10	15	5/28/2020 11:32 AM
11	20	5/28/2020 10:31 AM
12	20	5/28/2020 10:19 AM
13	50	5/28/2020 10:16 AM
14	40	5/28/2020 9:55 AM
15	50	5/28/2020 9:40 AM
16	10	5/28/2020 9:27 AM
17	25	5/28/2020 9:27 AM
18	3	5/28/2020 9:24 AM
19	25	5/28/2020 9:01 AM
20	20	5/28/2020 8:59 AM
21	2	5/28/2020 8:50 AM
22	5	5/28/2020 8:47 AM
23	25	5/28/2020 8:38 AM
24	15	5/28/2020 8:32 AM

Q9 What personnel-related actions have you taken in response to the COVID-19 pandemic (check all that apply)?

Answered: 28 Skipped: 1



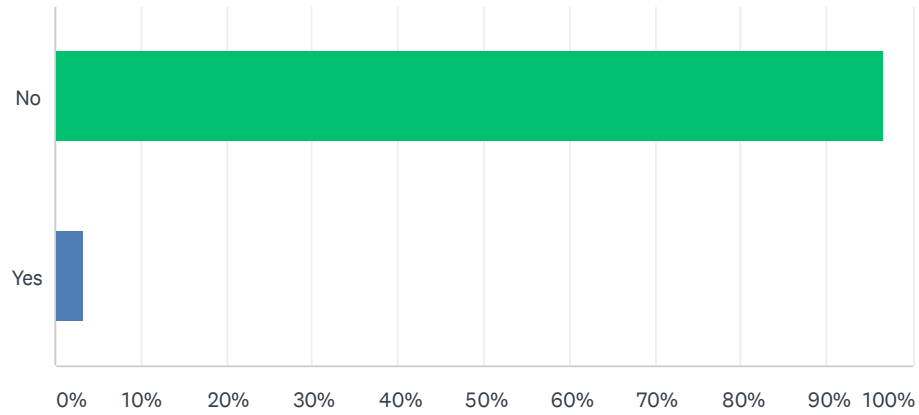
May 27, 2020 Affiliate Business Conditions Survey

ANSWER CHOICES	RESPONSES	
Pay increases	3.57%	1
Pay decreases	7.14%	2
Additional hiring	0.00%	0
Furloughs	7.14%	2
Layoffs	7.14%	2
Employee distancing	64.29%	18
Enhanced workplace cleanings	46.43%	13
Hand sanitizer	57.14%	16
Work-from-home	75.00%	21
Video meetings	64.29%	18
Other (please specify)	14.29%	4
Total Respondents: 28		

#	OTHER (PLEASE SPECIFY)	DATE
1	PPE items used	5/29/2020 8:49 AM
2	Non Contact Thermometer, BP Monitor and Oximeter in the facility.	5/28/2020 9:58 AM
3	none	5/28/2020 9:55 AM
4	Field people maintain CDC recommendation; 6ft ; Masks; constant hand washing	5/28/2020 8:50 AM

Q10 Have any of your employees tested positive for COVID-19?

Answered: 29 Skipped: 0

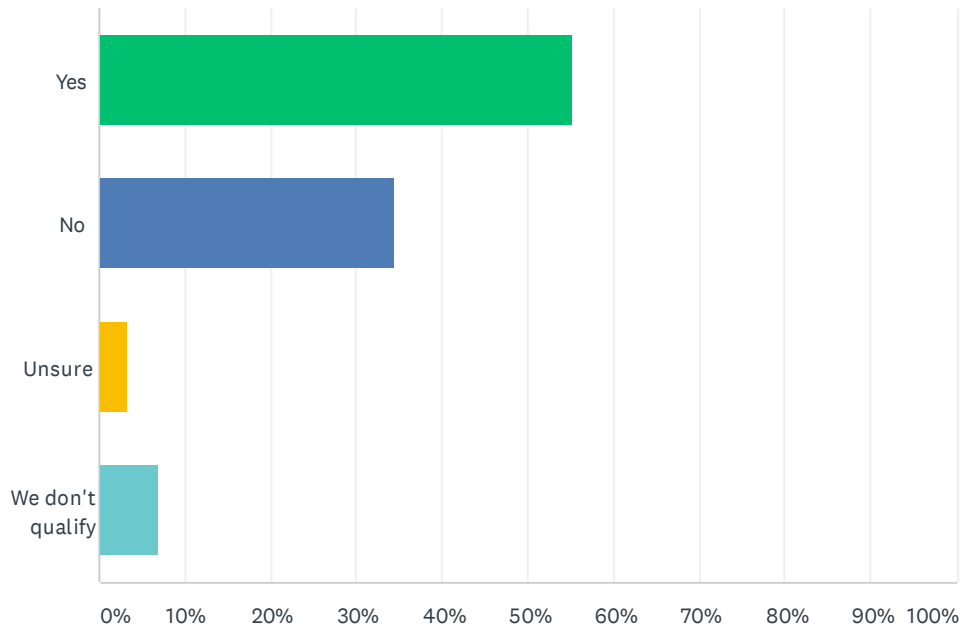


ANSWER CHOICES	RESPONSES	
No	96.55%	28
Yes	3.45%	1
TOTAL		29

#	IF YES, PLEASE EXPLAIN HOW YOUR COMPANY RESPONDED.	DATE
1	massive deep clean and employees working remotely. Have had 1 case and it was in the beginning of March	5/28/2020 9:01 AM

Q11 Have you pursued (or do you intend to pursue) a Paycheck Protection Program (PPP) loan or any other financial relief offered under the Coronavirus Aid, Relief and Economic Security (CARES) Act?

Answered: 29 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	55.17%	16
No	34.48%	10
Unsure	3.45%	1
We don't qualify	6.90%	2
TOTAL		29

Q12 Please share any other comments you would like to make about the effect of COVID-19 on your business:

Answered: 9 Skipped: 20

#	RESPONSES	DATE
1	.	5/29/2020 11:25 PM
2	Unbelievable uncertainty.	5/29/2020 8:49 AM
3	very negative	5/28/2020 1:46 PM
4	Received a PPP loan and as a result we have maintained all full time employees	5/28/2020 10:16 AM
5	We used the PEI "Essential Business" memorandum as a shield against potential restrictions, which didn't come to pass, but we were grateful, especially in the beginning for it and it has remained posted on the front door.	5/28/2020 9:49 AM
6	I expect to be completely back to normal within the next month or so.	5/28/2020 9:27 AM
7	Over all the effect has not been as drastic as we had anticipated it would be. Business is off, but not to the degree we projected it might be	5/28/2020 9:27 AM
8	Customers do not want us in there office. Only construction site visits. Engineers the sam.	5/28/2020 8:59 AM
9	We've been very fortunate. No illness yet. Work from home, social distancing if in the office, use of masks if in contact with others.	5/28/2020 8:50 AM