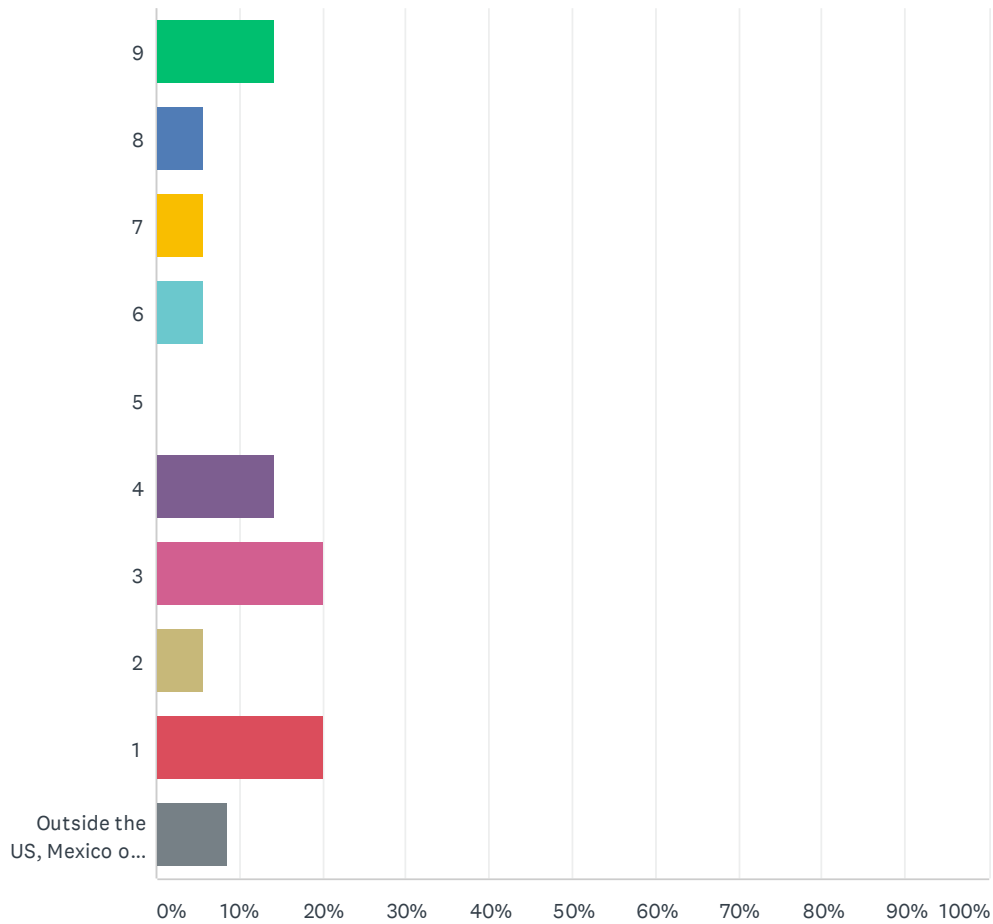


P1 Using the map above, in which region are you headquartered?

Respondidas: 35 Omitidas: 0



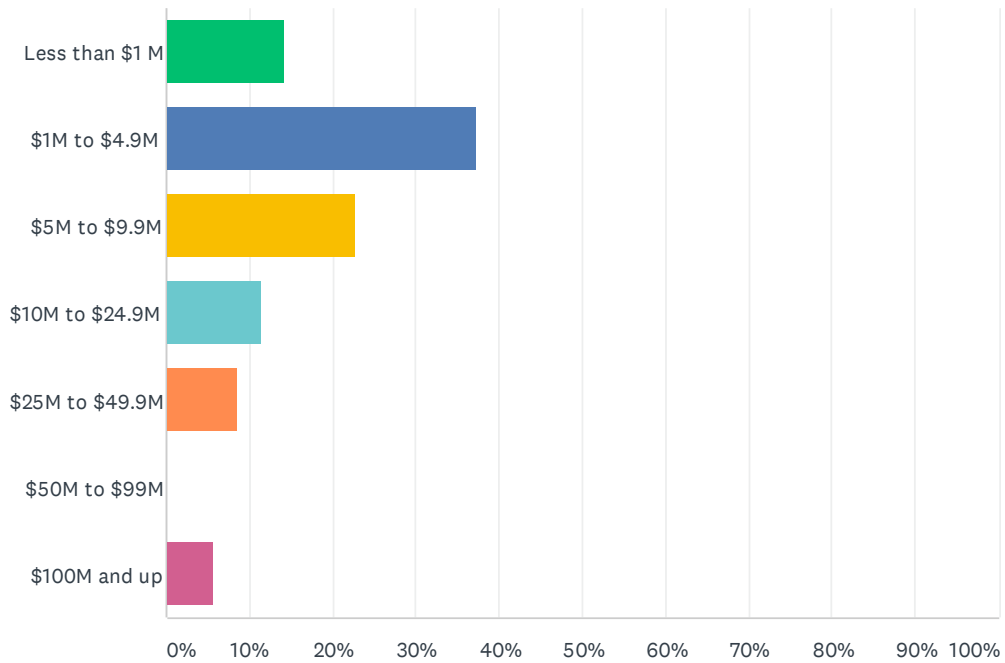
| OPCIONES DE RESPUESTA | RESPUESTAS | |
|--|------------|-----------|
| 9 | 14.29% | 5 |
| 8 | 5.71% | 2 |
| 7 | 5.71% | 2 |
| 6 | 5.71% | 2 |
| 5 | 0.00% | 0 |
| 4 | 14.29% | 5 |
| 3 | 20.00% | 7 |
| 2 | 5.71% | 2 |
| 1 | 20.00% | 7 |
| Outside the US, Mexico or Canada, please enter country name. | 8.57% | 3 |
| TOTAL | | 35 |

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| # | OUTSIDE THE US, MEXICO OR CANADA, PLEASE ENTER COUNTRY NAME. | DATE |
|---|--|-------------------|
| 1 | Colombia | 5/4/2020 11:14 AM |
| 2 | Egypt | 5/1/2020 1:52 PM |
| 3 | Canada | 4/30/2020 7:35 PM |

P2 What is your annual revenue?

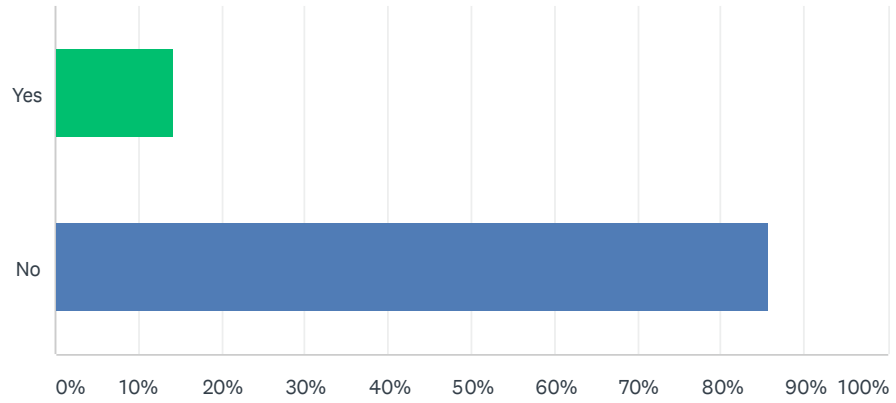
Respondidas: 35 Omitidas: 0



| OPCIONES DE RESPUESTA | RESPUESTAS | |
|-----------------------|------------|-----------|
| Less than \$1 M | 14.29% | 5 |
| \$1M to \$4.9M | 37.14% | 13 |
| \$5M to \$9.9M | 22.86% | 8 |
| \$10M to \$24.9M | 11.43% | 4 |
| \$25M to \$49.9M | 8.57% | 3 |
| \$50M to \$99M | 0.00% | 0 |
| \$100M and up | 5.71% | 2 |
| TOTAL | | 35 |

P3 Do you manufacture any products used in EMV forecourt installations or upgrades?

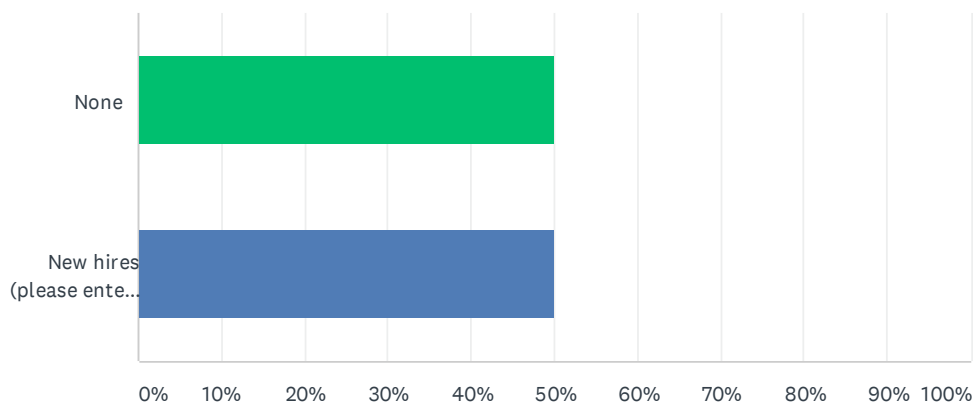
Respondidas: 35 Omitidas: 0



| OPCIONES DE RESPUESTA | RESPUESTAS | |
|-----------------------|------------|----|
| Yes | 14.29% | 5 |
| No | 85.71% | 30 |
| TOTAL | | 35 |

P4 What personnel investments have you made to help retail marketers meet the Oct. 2020 forecourt liability shift deadline:

Respondidas: 2 Omitidas: 33

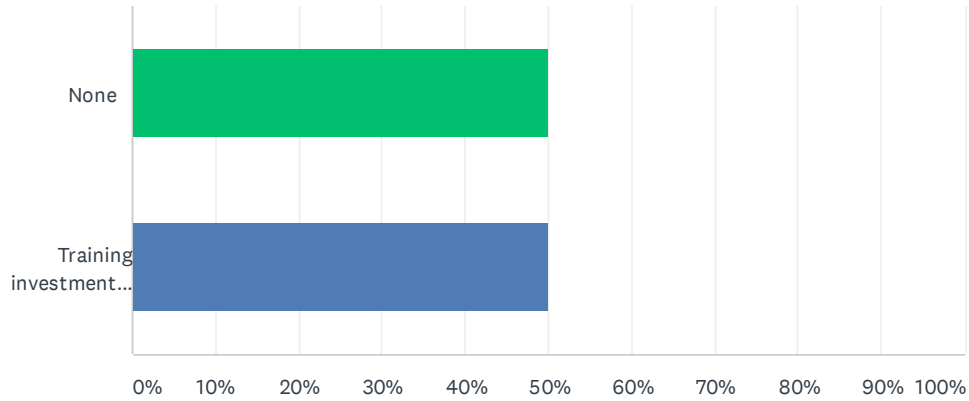


| OPCIONES DE RESPUESTA | RESPUESTAS |
|--|------------|
| None | 50.00% 1 |
| New hires (please enter number of new hires) | 50.00% 1 |
| TOTAL | 2 |

| # | NEW HIRES (PLEASE ENTER NUMBER OF NEW HIRES) | DATE |
|---|--|--------------------|
| 1 | 1 | 4/30/2020 11:20 AM |

P5 What training investments have you made to help retail marketers meet the Oct. 2020 forecourt liability shift deadline:

Respondidas: 2 Omitidas: 33

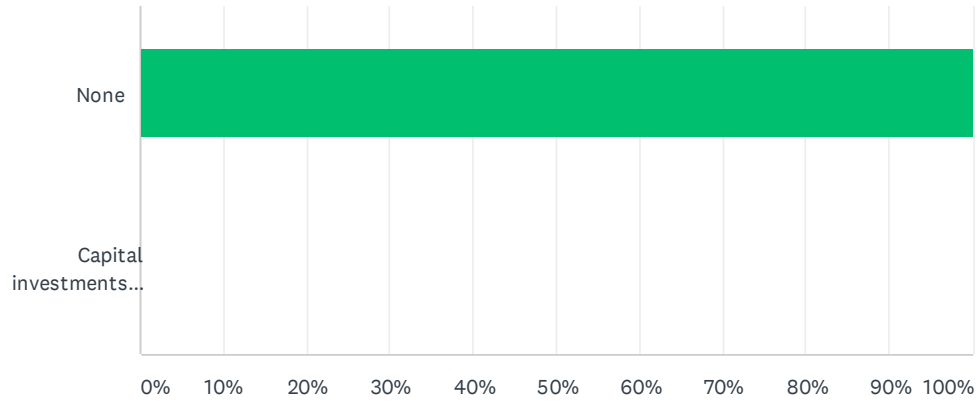


| OPCIONES DE RESPUESTA | RESPUESTAS |
|--|------------|
| None | 50.00% 1 |
| Training investment (please enter dollar amount of investment) | 50.00% 1 |
| TOTAL | 2 |

| # | TRAINING INVESTMENT (PLEASE ENTER DOLLAR AMOUNT OF INVESTMENT) | DATE |
|---|--|--------------------|
| 1 | 5,000.00 | 4/30/2020 11:20 AM |

P6 What capital investments (vehicles, equipment, etc.) have you made to help retail marketers meet the Oct. 2020 forecourt liability shift deadline:

Respondidas: 2 Omitidas: 33

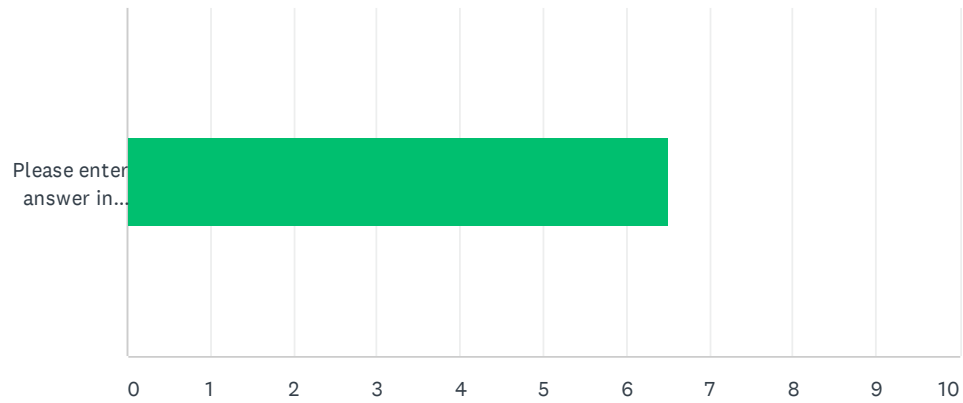


| OPCIONES DE RESPUESTA | RESPUESTAS |
|--|------------|
| None | 100.00% 2 |
| Capital investments (please enter dollar amount of capital expenditures) | 0.00% 0 |
| TOTAL | 2 |

| # | CAPITAL INVESTMENTS (PLEASE ENTER DOLLAR AMOUNT OF CAPITAL EXPENDITURES) | DATE |
|---|--|------|
| | There are no responses. | |

P7 What is your average lead time on fulfilling EMV-related equipment orders?

Respondidas: 2 Omitidas: 33

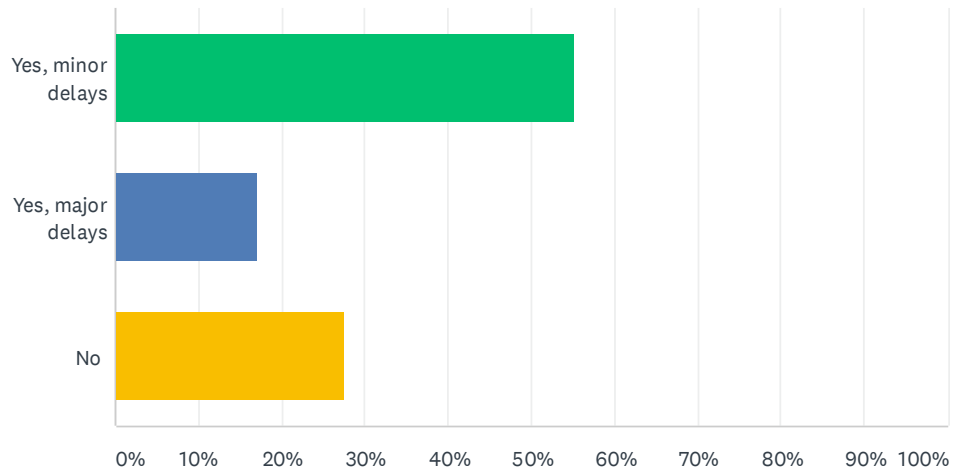


| OPCIONES DE RESPUESTA | CANTIDAD PROMEDIO | CANTIDAD TOTAL | RESPUESTAS |
|--|-------------------|----------------|------------|
| Please enter answer in number of weeks | 7 | 13 | 2 |
| Total de encuestados: 2 | | | |

| # | PLEASE ENTER ANSWER IN NUMBER OF WEEKS | DATE |
|---|--|--------------------|
| 1 | 8 | 4/30/2020 11:45 AM |
| 2 | 5 | 4/30/2020 11:20 AM |

P8 Has the COVID-19 pandemic delayed the delivery of parts and supplies you order from others?

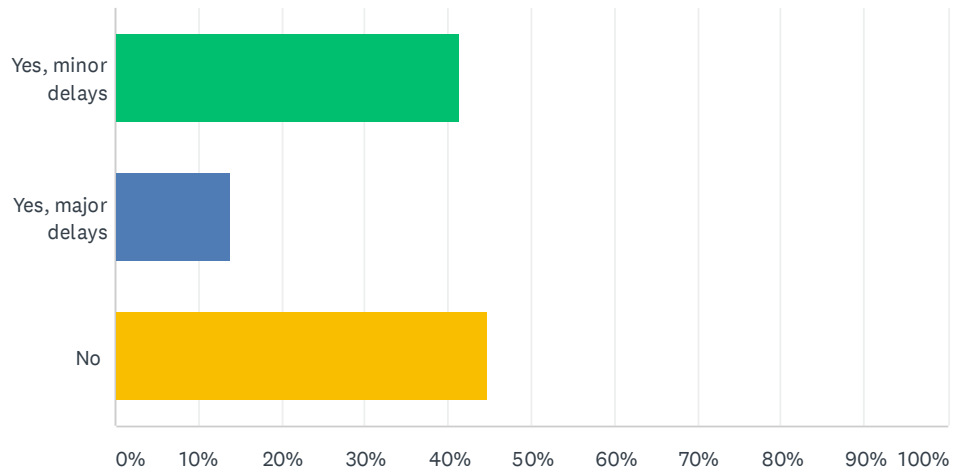
Respondidas: 29 Omitidas: 6



| OPCIONES DE RESPUESTA | RESPUESTAS | |
|-----------------------|------------|-----------|
| Yes, minor delays | 55.17% | 16 |
| Yes, major delays | 17.24% | 5 |
| No | 27.59% | 8 |
| TOTAL | | 29 |

P9 Has the COVID-19 pandemic caused any delays in the production and/or shipment of your finished products?

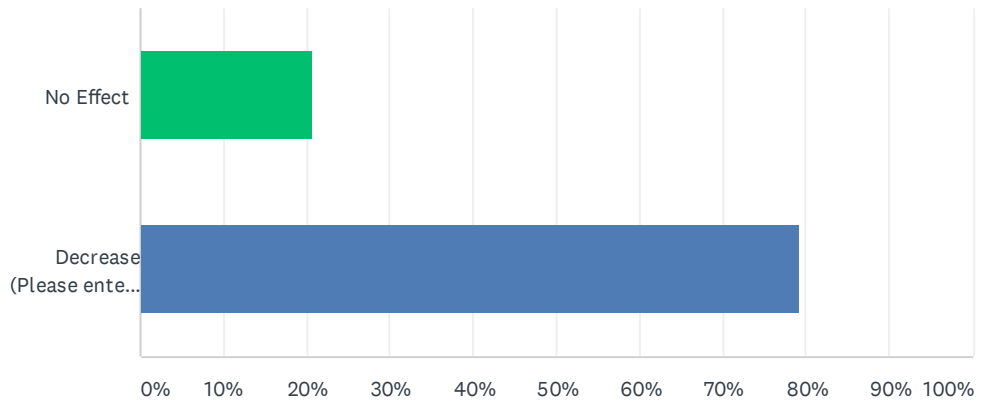
Respondidas: 29 Omitidas: 6



| OPCIONES DE RESPUESTA | RESPUESTAS | |
|-----------------------|------------|-----------|
| Yes, minor delays | 41.38% | 12 |
| Yes, major delays | 13.79% | 4 |
| No | 44.83% | 13 |
| TOTAL | | 29 |

P10 What effect has the COVID-19 outbreak had on your revenue so far?

Respondidas: 29 Omitidas: 6



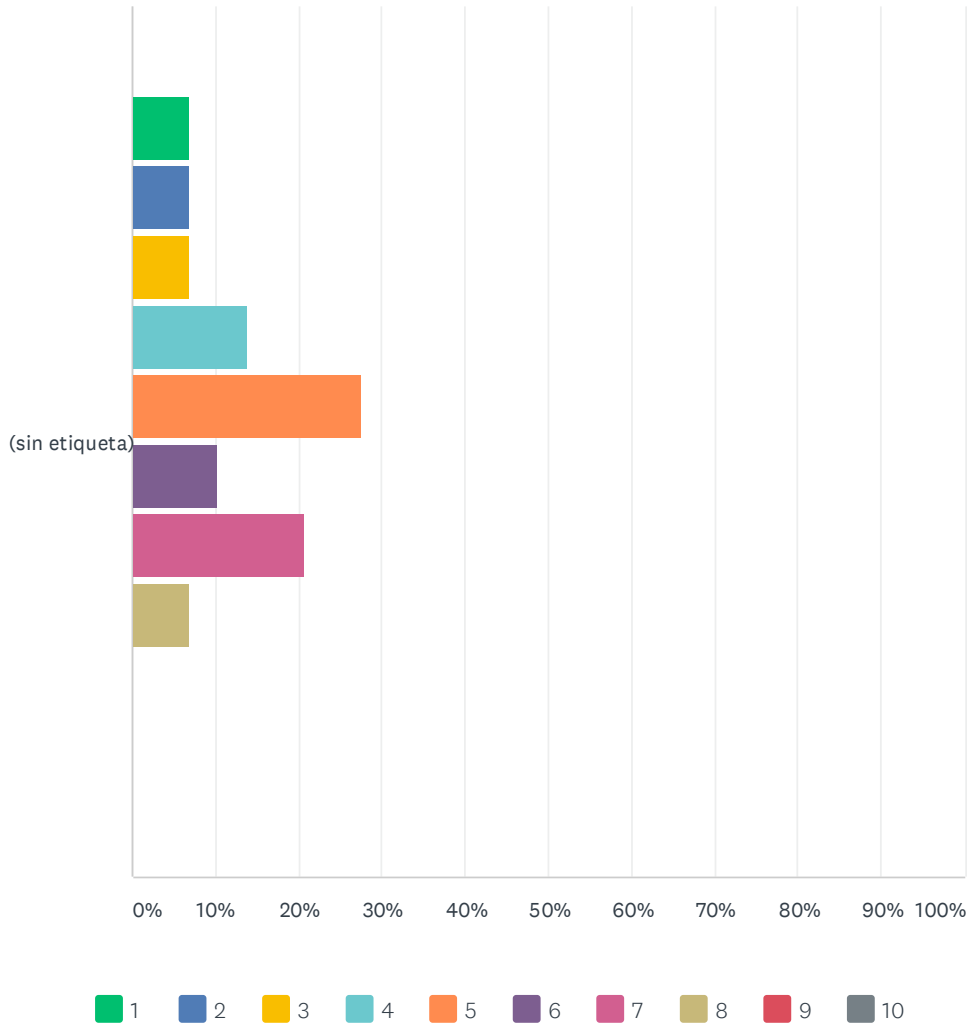
| OPCIONES DE RESPUESTA | RESPUESTAS | |
|--|------------|-----------|
| No Effect | 20.69% | 6 |
| Decrease (Please enter a number between 1 and 100. No percentage sign required.) | 79.31% | 23 |
| TOTAL | | 29 |

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| # | DECREASE (PLEASE ENTER A NUMBER BETWEEN 1 AND 100. NO PERCENTAGE SIGN REQUIRED.) | DATE |
|----|--|--------------------|
| 1 | 50 | 5/4/2020 11:16 AM |
| 2 | 50 | 5/1/2020 1:47 PM |
| 3 | 32 | 5/1/2020 9:08 AM |
| 4 | 35 | 5/1/2020 8:41 AM |
| 5 | 20 | 5/1/2020 7:13 AM |
| 6 | 30 | 4/30/2020 7:36 PM |
| 7 | 15 | 4/30/2020 3:19 PM |
| 8 | 40 | 4/30/2020 2:49 PM |
| 9 | 25 | 4/30/2020 2:03 PM |
| 10 | 40 | 4/30/2020 1:52 PM |
| 11 | 30 | 4/30/2020 1:33 PM |
| 12 | 30 | 4/30/2020 12:57 PM |
| 13 | 10 | 4/30/2020 12:31 PM |
| 14 | 20 | 4/30/2020 12:28 PM |
| 15 | 20 | 4/30/2020 11:45 AM |
| 16 | 40 | 4/30/2020 11:37 AM |
| 17 | 40 | 4/30/2020 11:29 AM |
| 18 | 10 | 4/30/2020 11:27 AM |
| 19 | 15 | 4/30/2020 11:22 AM |
| 20 | 70 | 4/30/2020 11:21 AM |
| 21 | 12 | 4/30/2020 11:20 AM |
| 22 | 20 | 4/30/2020 11:15 AM |
| 23 | 50 | 4/30/2020 11:15 AM |

P11 How do you feel about your business’s prospects over the next 12 months? Please answer on a scale of 1 to 10, with “1” meaning “probably will be the worst year ever” and “10” meaning “probably will be the best year ever.”

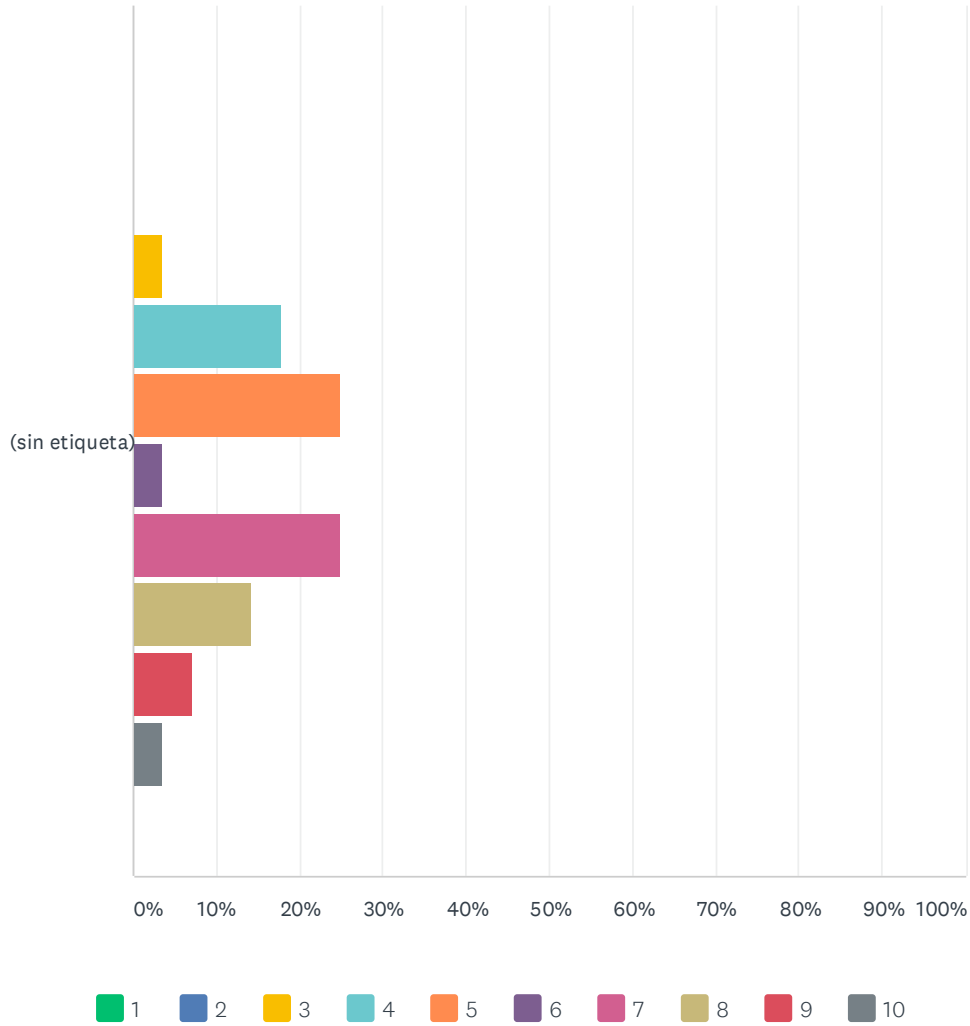
Respondidas: 29 Omitidas: 6



| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | TOTAL | PROMEDIO PONDERADO |
|----------------|-------|-------|-------|--------|--------|--------|--------|-------|-------|-------|-------|--------------------|
| (sin etiqueta) | 6.90% | 6.90% | 6.90% | 13.79% | 27.59% | 10.34% | 20.69% | 6.90% | 0.00% | 0.00% | 29 | 4.9 |
| | 2 | 2 | 2 | 4 | 8 | 3 | 6 | 2 | 0 | 0 | | |

P12 How is your staff's morale? Please answer on a scale of 1 to 10, with "1" meaning "extremely frightened and demoralized" and "10" meaning "extremely optimistic and engaged."

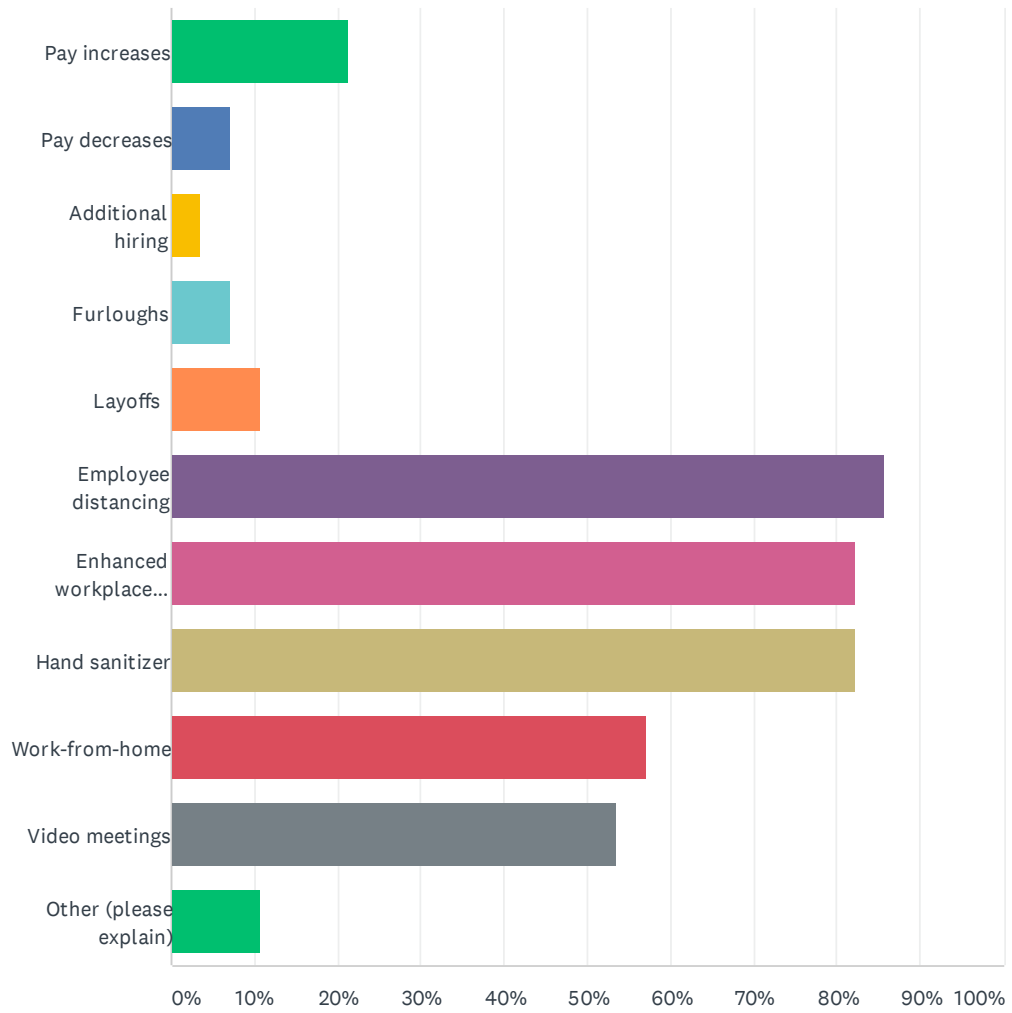
Respondidas: 28 Omitidas: 7



| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | TOTAL | PROMEDIO PONDERADO |
|----------------|------------|------------|------------|-------------|-------------|------------|-------------|-------------|------------|------------|-------|--------------------|
| (sin etiqueta) | 0.00% 0 | 0.00% 0 | 3.57% 1 | 17.86% 5 | 25.00% 7 | 3.57% 1 | 25.00% 7 | 14.29% 4 | 7.14% 2 | 3.57% 1 | 28 | 6.1 |

P13 What personnel-related actions have you taken in response to the COVID-19 outbreak? (check all that apply)

Respondidas: 28 Omitidas: 7



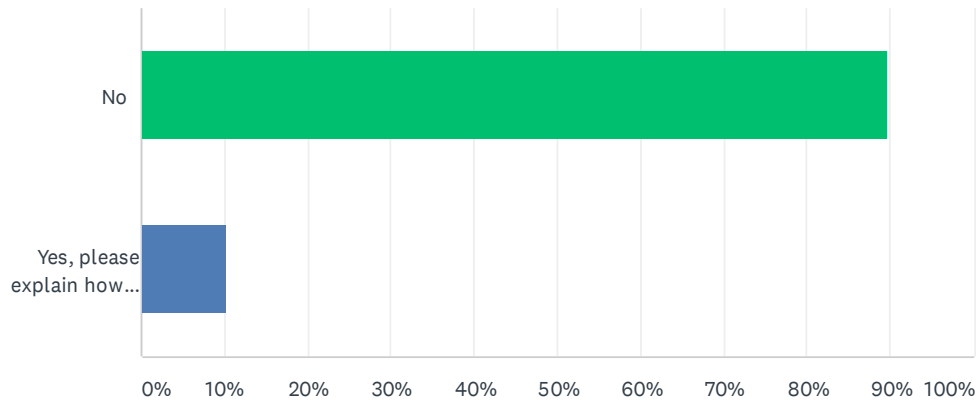
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| OPCIONES DE RESPUESTA | RESPUESTAS | |
|------------------------------|------------|----|
| Pay increases | 21.43% | 6 |
| Pay decreases | 7.14% | 2 |
| Additional hiring | 3.57% | 1 |
| Furloughs | 7.14% | 2 |
| Layoffs | 10.71% | 3 |
| Employee distancing | 85.71% | 24 |
| Enhanced workplace cleanings | 82.14% | 23 |
| Hand sanitizer | 82.14% | 23 |
| Work-from-home | 57.14% | 16 |
| Video meetings | 53.57% | 15 |
| Other (please explain) | 10.71% | 3 |
| Total de encuestados: 28 | | |

| # | OTHER (PLEASE EXPLAIN) | DATE |
|---|---|--------------------|
| 1 | several staying home with school children | 5/1/2020 7:13 AM |
| 2 | Split shift & work from home | 4/30/2020 11:37 AM |
| 3 | PPP Loan | 4/30/2020 11:29 AM |

P14 Have any of your employees tested positive for COVID-19?

Respondidas: 29 Omitidas: 6

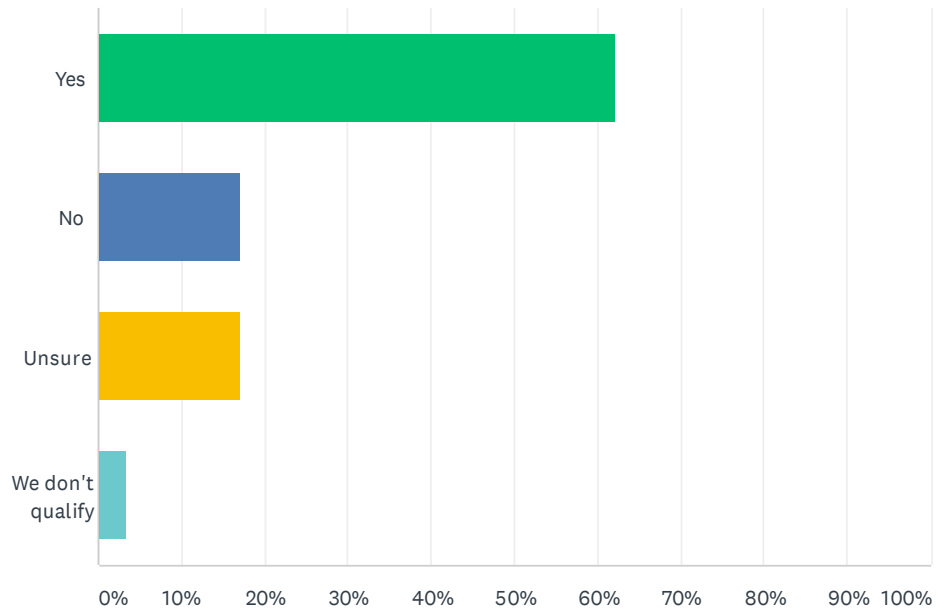


| OPCIONES DE RESPUESTA | RESPUESTAS |
|---|------------|
| No | 89.66% 26 |
| Yes, please explain how your company responded. | 10.34% 3 |
| TOTAL | 29 |

| # | YES, PLEASE EXPLAIN HOW YOUR COMPANY RESPONDED. | DATE |
|---|---|--------------------|
| 1 | follow CDC guidlines | 5/1/2020 1:30 PM |
| 2 | Deep cleaning of department. close contact employees sent home to quarantine. | 4/30/2020 2:49 PM |
| 3 | Employees are remote, so minor impact to business | 4/30/2020 11:15 AM |

P15 Do you intend to pursue any financial relief offered under the Coronavirus Aid, Relief and Economic Security (CARES) Act?

Respondidas: 29 Omitidas: 6



| OPCIONES DE RESPUESTA | RESPUESTAS | |
|-----------------------|------------|-----------|
| Yes | 62.07% | 18 |
| No | 17.24% | 5 |
| Unsure | 17.24% | 5 |
| We don't qualify | 3.45% | 1 |
| TOTAL | | 29 |

P16 Please share any other comments you would like to make about the EMV forecourt deadline or the effect of COVID-19 on your business:

Respondidas: 3 Omitidas: 32

| # | RESPUESTAS | DATE |
|---|--|--------------------|
| 1 | no | 4/30/2020 1:33 PM |
| 2 | None | 4/30/2020 11:21 AM |
| 3 | Has slow down some ,but clients are still having meeting about projects moving forward. It looks like a last 6mo of the yr are going to break open projects. So we will see. | 4/30/2020 11:19 AM |